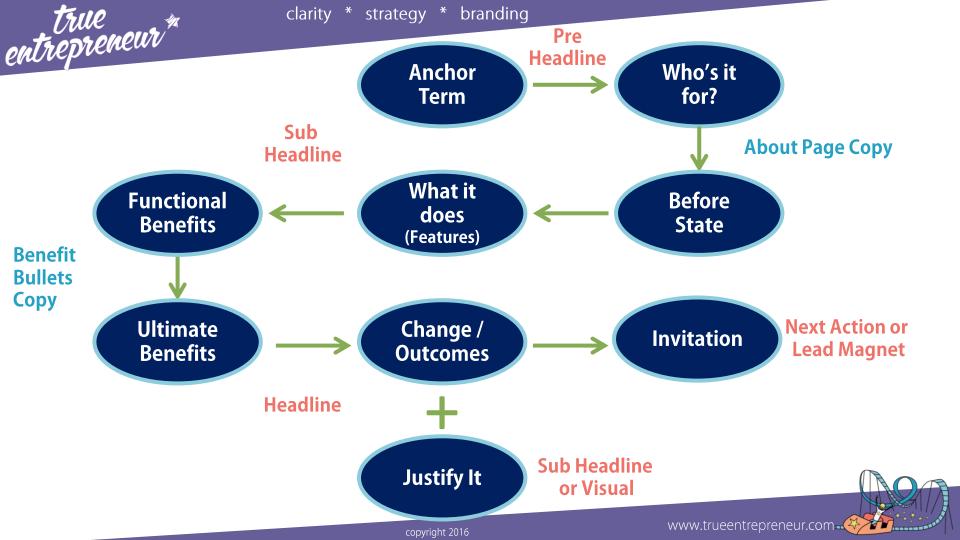
What goes where

- Pre Headline (Optional)
- Headline
- Sub Headline
- Call To Action
- Justify it



www.trueentrepreneur.com



Headline

- Something they want but don't think they can have
- > The "slam dunk" benefit





Simplest Format

Headline:

{want, but haven't been able to have}

Sub - Headline

What. {short descriptor phrase}

How. {functional benefits} & / OR

Why. {higher order benefits }

Next Action





www.trueentrepreneur.com

Justification Format

Headline includes – {want, but haven't been able to have}

Sub - Headline

What. {short descriptor phrase}

How. {functional benefits} & / OR

Why. {higher order benefits }

Next Action

Proof Points





Visual Process (Product Brands)

Headline includes – "Slam dunk" benefit.

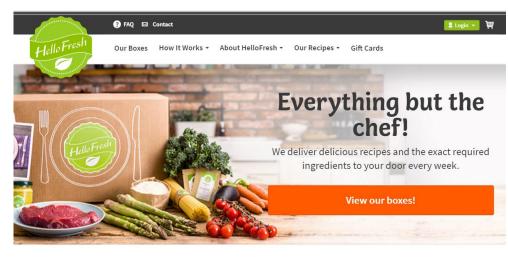
Sub - Headline

What. {short descriptor phrase}

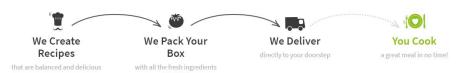
How. {functional benefits}

Next Action

Visual Process



How it works









LEARN MORE ✓

GET STARTED LOG IN



HEARD US ON RA PODCAST? CLIC

POSTAGE ON DEMAND®

Print your own stamps and shipping labels in seconds.





GET STARTED



Jon Benson Formula (Good for Sub Heads)

Power Phrase: {the only, the best, proven, reveals, solves, transforms, activates}

Key Benefit: {something they want or differentiator}

Enabler: {facilitates this ultimate outcome}

The only diet* in the world that allows you to eat your favourite foods and still lose weight

* Diet is the anchor word that says what category this is



Long Copy Format

Name and tagline

Introductory Sentence— Includes anchor phrase, market identification statement and differentiation "the first / the only"

Other Sentences

What. {short description}

Brand Promise. {differentiator, uniqueness, outcomes}



Please Call Us: +1 (929) 266-2100

It's about women. It's about beauty. It's about time.

Introducing the first pro-age cosmetic line for women of every generation.

Cindy Joseph, make-up artist turned super model, has created a line of cosmetics especially for you. "BOOM! is for women who want to reveal their genuine beauty with an honest and realistic approach."

Invitation



Personal Brand Formula

I help X

Overcome Y

Resulting in Z

I help online marketers with complex campaign funnels maximize their ad spend and provide customer insights to take their conversions to the next level.

Claudia "Analytics Chick" Pilgrim Digital Strategist

Erin Beate Coaching

I help X {note label}

Win at Y

Resulting in {heart's desire}

Action



You're in the Right Place if...

- You're tired of online dating. You've put a lot of time and effort into it and you're not getting results.
- You may feel like you have to "buy the woman" or play up your status on dates and get resentful when your tactics backfire.
- You might go on a couple dates and not hear from her again. She said everything was fine, so you don't know what you did wrong.
- You don't know how to ask for what you want in sex, relationships, and dating.
- You want a relationship, and you know you have to change your game if that's going to happen.





Test Test Test

Be careful who you test with ...

Join my private Facebook group and run some of your ideas by me. Some of my lovely, smart friends may also chime in.

Non brutal advice and support as you find clarity.

And you will, I promise!





THE HOTHOUSE

https://www.facebook.com/groups/TheHothouseIncubator/